

AZ COVID-19 Digital Task Force

Insight Action Items & Proposed Next Steps

Follow-up Items & Action Steps

1. Zoom video replacement account <https://zoom.us/pricing>

The screenshot displays the Zoom pricing page with the following details:

Plan	Price	Key Features
Basic (Personal Meeting)	Free	Host up to 100 participants, Unlimited 1 to 1 meetings, 40 mins limit on group meetings, Unlimited number of meetings, Ticket Support, Video Conferencing Features, Web Conferencing Features, Group Collaboration Features, Security.
Pro (Great for Small Teams)	\$14.99/mo/host	All Basic features +, Includes 100 participants, Meeting duration limit is 24 hrs, User management, Admin feature controls, Reporting, Custom Personal Meeting ID, Assign scheduler, 1GB of MP4 or M4A cloud recording, REST API, Skype for Business (Lync) interoperability.
Business (Small & Med Businesses)	\$19.99/mo/host	All Pro features +, Includes 300 participants, Dedicated phone support, Admin dashboard, Vanity URL, Option for on-premise deployment, Managed domains, Single sign-on, Company branding, Custom emails, LTI integration, Cloud Recording Transcripts.
Enterprise (Large Enterprise-Ready)	\$19.99/mo/host	All Business features +, Enterprise includes 500 participants, Enterprise Plus includes 1,000 participants, Unlimited Cloud Storage, Dedicated Customer Success Manager, Executive Business Reviews, Bundle discounts on Webinars and Zoom Rooms.

NOTE: Zoom has security gaps in comparison to Cisco WebEx and Microsoft Teams (Please Refer to Attachments and URL below)

- https://www.bing.com/search?q=New+York+City+schools+move+away+from+Zoom+amid+security+concerns+&form=EDNTH&mkt=en-us&httpsmsn=1&msnews=1&rec_search=1&refig=503c4ecaee284233f71c0a66b9d05953&sp=1&pq=new+york+city+schools+move+away+from+zoom+amid+security+concerns+&sc=0-65&qsn=&sk=&cvid=503c4ecaee284233f71c0a66b9d05953

2. Department of Education K-12 Initiative & Status

- a. Insight is following up with the agency on status and synergy alignments to the COVID-19 Digital Task Force efforts

3. Remote Connectivity

- a. Insight's partner, TBI can be leveraged if needed to provide wireline and satellite connectivity for remote areas. TBI is a proven leader in providing aggregated wireline and satellite solutions.

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4. K-12 Mobility Solution Offerings

- a. K-12 Bus Connectivity – Insight partners with our router OEMs such as Sierra Wireless and Cradlepoint + others to provision school buses with a carrier connected router. The bus is then located in a low-income neighborhood to provide connectivity to students working from home with non-connected devices such as Chromebooks previously provided by the District.
 - Carriers: AT&T FirstNet, Verizon, T-Mobile
 - Services: Router provisioning, activation, router installation
 - Hardware: Cradlepoint, Sierra Wireless, Fortinet, and others
- b. Student In-Home Connectivity – Insight can provide connectivity solutions for students who have non-connectable devices already provided by the District to enable connectivity.
 - MiFi devices bases on availability via Insight or Carriers
 - Low priced phones with hot spot functionality only
 - Small plug in routers that prevent loss of device & encourages social distancing
- c. Student Devices - Notebooks, Tablets with or without build in LTE capabilities, Chromebooks without connectivity
 - Insight can provide student devices from any hardware OEM based on inventory availability. Districts are encouraged to test and place orders to get in line for these severely constrained inventory hardware devices.
 - Services: Insight can provision, secure, activate and ship to individual or a central location.

5. Metro Phoenix K-12 District Collaboration Platform Considerations

- a. Mesa Public Schools
 - Google & Cisco WebEx
 - Device handout pending due to “stay at home” orders
- b. Chandler Unified
 - MS Teams & Google
 - Device decision is pending
- c. Glendale Union
 - Google & Cisco WebEx
- d. Florence
 - Google
 - Not handing out devices
- e. Tolleson Union
 - Using WebEx
 - Device handout occurred last week
- f. Tempe Elementary
 - Google
 - Device handout a few weeks ago (Chrome and iPads)

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- g. Scottsdale Unified
 - Google and/or MS Teams (Teacher Preference)
 - Device handed out a few weeks ago (March)

Internet & Wireless Considerations

- h. Mesa is working with Cox for \$10/month internet access for families that do not have internet access
- i. Chandler using T-Mobile. Unsure of who is funding but believe they are hotspots
- j. Rural areas in need of wireless assistance i.e. Cradlepoint (3G/4G/LTE)

Key Considerations and Next Steps

- ❖ **Assessments & GAP Analysis**
 - HW/SW Products, Services Enablement Required
 - K-12 Surveys (170/3000 completed to date)
- ❖ **Planning**
 - Sub-Committees
 - Insight & MSS Consulting Strategy Partnership
 - H, M, L Prioritization
 - K-12 & Charter Schools, Libraries, Healthcare & Telemedicine, Business Services, First Response Support, etc.
 - 30-60-90 Day Action Plan
 - Supply Chain (Product Requirements, Constraints & Procurement)
 - Partner Contribution Options
 - Budgetary Cost Estimates
 - Funding Management & Project Allocation - Care Act Stimulus Package
- ❖ **Design & Integration**
 - Business Continuance Services & Product
 - Broadband & Satellite Transport Provisioning
- ❖ **Operations Support**
 - Services Solution Management & Maintenance