

# Connected Platform for Detection & Prevention

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Helping Organizations Get Back to Work (&Play)



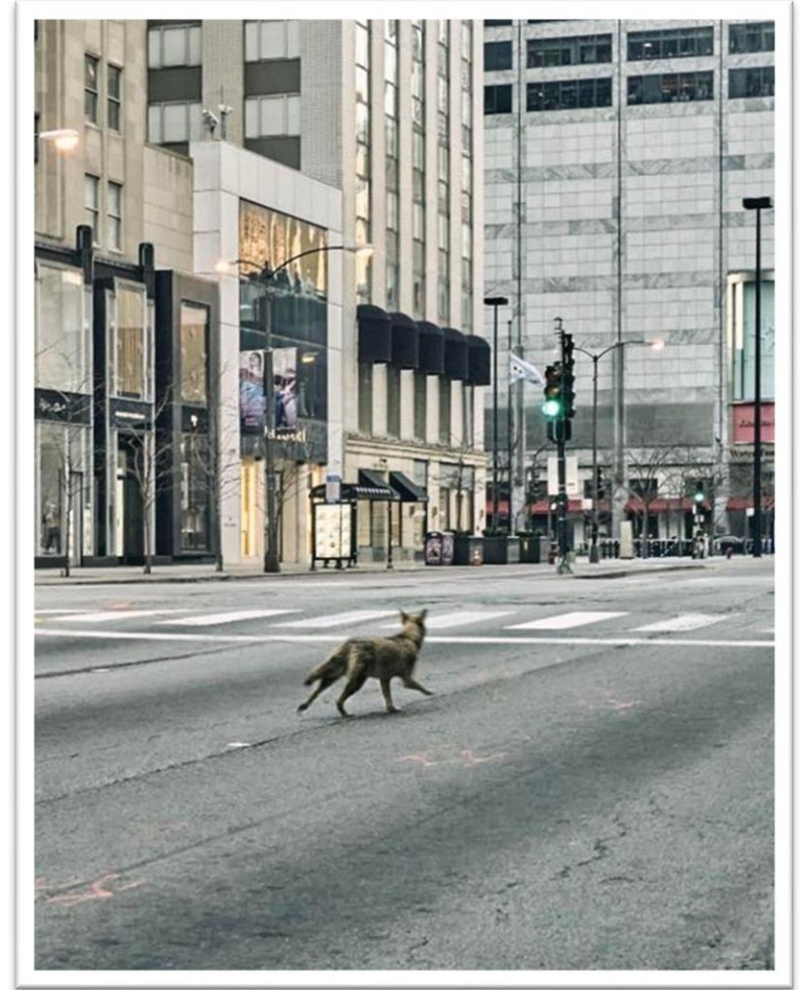
# Reopening Corporate & Public Spaces as Soon & Safely as Possible (ASASAP)

## Problem

How do we help reopen offices, airports, stadiums, parks and all public spaces, so people can get back to work (or more importantly fun) while also feeling safe?

## Solution

Insight's Connected Platform helps rapidly evaluate, deploy, test and manage new technology across our ecosystem of 3,500 partner products and solutions such as temp sensing cameras, connected soap dispensers, networking equipment, Citizen Care Pods for onsite screening, virus testing and more.



# Insight Connected Platform

Visualizes and triggers workflows from any IoT data source

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Empowers real time, persona based, operational control through a single pane of glass

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Utilizes cloud AI models deployed to the edge for true business insights



# Connected Platform for Detection & Prevention Ecosystem Integration & Management Examples

× **Edge Gateway**  
Watertown, MA  
Online

GATEWAY LORA ANTENNA BLE ANT



Supported Network Protocol  
LoRa

Unique Device ID  
1765e244-1186-4026-98ad-ece1a7a20a25


Device Make  
Dell

Device Model

Edge Gateway

× **Wireless LAN - MR52**  
Watertown, MA  
Online

ACCESS POINT ANTENNA POE INJECT >



Supported Network Protocol  
2-stream 802.11ac Wave 2 and 802.11n

Unique Device ID  
987654-ZYX-137-007


Device Make  
Cisco Meraki MX68CW

Device Model

Networking Gear

× **UV-Clean**  
Watertown, MA  
Online Battery Low - 10%

TABLET CLEANING LIGHT



Supported Network Protocol  
LoRa

Unique Device ID  
1765e244-1186-4026-98ad


Device Make  
ENS Group

Device Model

UV-Light Digital Display Cleaner

× **Signal Tower (Light & Alarm)**  
Watertown, MA  
Online

IP CAMERA SIGNAL TOWER MACHINE >



Supported Network Protocol  
SNMP, HTTP, PNS

Unique Device ID  
NHL-3FB2-RYG

Device Make  
Patlite

Device Model

Signal Towers

× **Smart Cones (Zone A)**  
Watertown, MA  
Online

SMART CONE



Supported Network Protocol  
Wifi, BLE

Unique Device ID  
123456-ABC-137-007

Device Make  
InVid Tech

Device Model

Smart Cones

← **Smart Cone (Zone A)**  
Watertown, MA  
Online

STREAM ALERTS ARCHIVES

Showing all alerts from the last 30 days.

1:29 PM 05 Mar **ACTIVE ALERT**  
**Too Close**  
Time: 3:12 PM  
Customer ID: 1234ABCZ  
Fixed by: Audible alert to inform guest that social distancing violation.

9:10 AM 02 Mar **RESOLVED ALERT**  
**Unauthorized Area**  
Clip: 1/03/2020 9:00 AM - 5:00 PM  
Cause: Guest detected in an unauthorized area and audible and visual alerts triggered.

12:16 PM 29 Feb **RESOLVED ALERT**  
**Too Close (3rd Warning)**  
Time: 12:16 PM  
Customer ID: 987ZYX2  
Fixed by: Staff met with customer to explain the importance of social distancing guidelines.

Alerts for Social Distancing

# Connected Platform App

## Temperature Screening Use Case

× **Citizen Care Pod**  
 1600 Hunter Rd  
 Hanover Park, IL 60133

THINGS    PEOPLE    INFO

STATUS	TYPE	NAME ↓
●	📷	Camera 1 (External) 15 people/hr, 67% with masks
●	📷	Camera 2 (Internal) 4 employees inside
●	📡	Non-contact Thermometer Online
●	📡	Edge Gateway Online
●	🧴	Purell Dispensors 2 Days Remaining
●	📱	Tablet Online
●	📡	HVAC Temp Sensor Online
●	📡	Wireless Network

People    Places    Things    Dings

← **Non-contact Thermometer**    ⋮  
 Louisville (Outer Loop)  
📶 Online    🔋 **Battery Low - 10%**

ALERTS    READINGS

←    Jan 21- Jan 27

Tue 21    Wed 22    Thu 23    Fri 24    Sat 25    Sun 26    **Mon 27**

Temp:  
**100.5°F**  
 8 PM MDT

101°F  
 100°F  
 99°F  
 98°F  
 97°F  
 96°F

12AM 4AM 8AM 12PM 4PM 8PM 12AM

--- High & Low Thresholds

× **Non-contact Thermometer**  
 Watertown, MA  
📶 Online    🔋 **Battery Low - 10%**

TEMPATURE SENSOR

Supported Network Protocol  
 Infrared

Unique Device ID  
 1765e244-1186-4026-98ad

Device Make  
 Extech IR200

Device Model

← **Non-contact Thermometer**    ⋮  
 Louisville (Outer Loop)    [View Device Details](#)  
📶 Online    🔋 **Battery Low - 10%**

ALERTS    READINGS

3:23PM 02 Jan ⚠️ **ALERT**  
**100.5° F - Too Warm**  
 Secondary screening required  
 Active Alert for Visitor ID 1116ABC3

3:20PM 02 Jan ⚠️ **RESOLVED ALERT**  
**99.5° F**  
 Too Warm  
 Cause: Visitor ran to catch bus  
 How: Secondary screen temp 98.8  
 Fixed by: Employee 127  
 Time from alert to fix: 4mins

3:15PM 02 Jan ⚠️ **RESOLVED ALERT**  
**102.1° F**  
 Likely Fever  
 Cause: Visitor sick  
 Fixed by: Employee by offering a family pack expiring 12/31/2021  
 Time from alert to fix: 15m

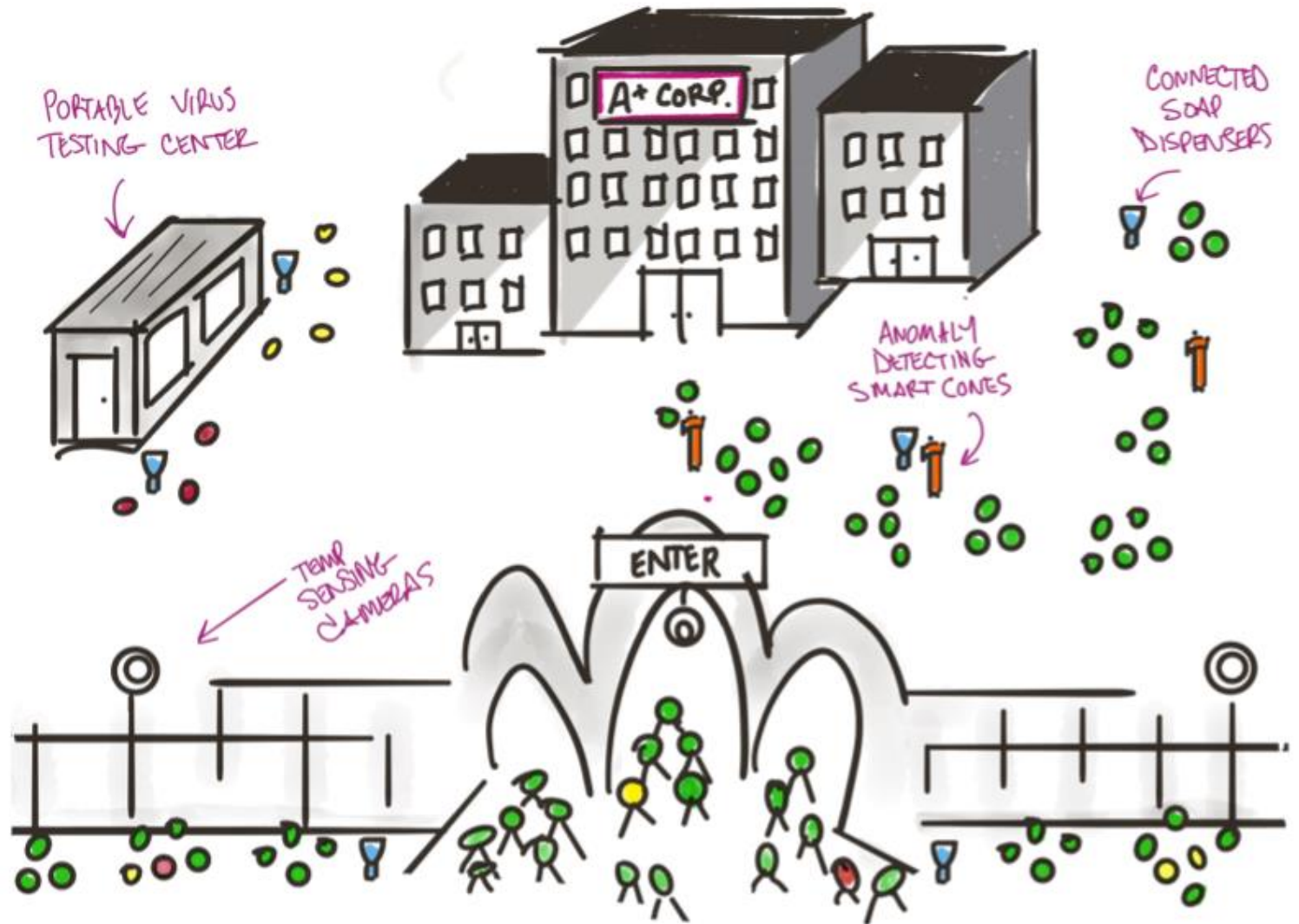


# Proposed Solutions

...for all public & corporate spaces

Conceptual

- Integrate cameras and non-contact thermometers to take temperatures of people entering the park
- Integrate smart GOJO soap and hand hygiene dispensers throughout the park
- Integrate smart cones for monitoring lines and social distancing of families and staff
- Integrate portable virus testing centers
- Gateway device for edge compute
- Appropriate alerts to employees & guests
- **Data driven reporting to stakeholders monitoring overall trends & results**



# Secure, scalable & flexible

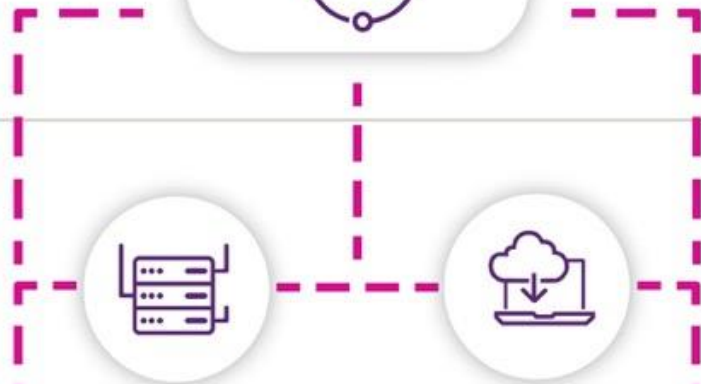
## Insight Connected Platform

### Platform High Level Architecture

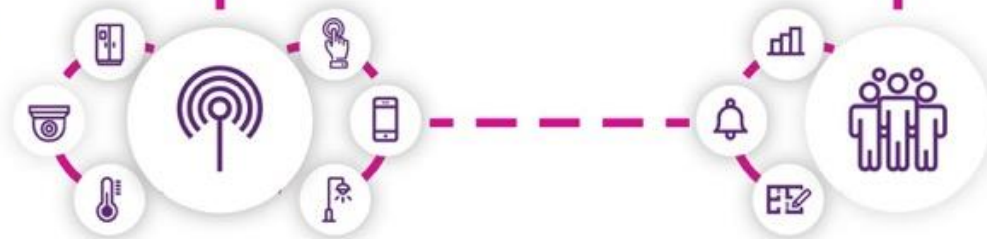
#### Cloud



#### Edge



#### Devices & People



### Platform Functionality



Mobile friendly



Identity management



Roles & Permissions



Branding / White label



HW Device Integrations



SW App Integrations



Device & Data Management



Alerts & Notifications



Mapping engine



Rules engine



Automated workflows



Communications service



Data analytics



# Appendix

Phase 1 Engagement: Activities & Outcomes  
Additional Use Cases: Sensors and Outcomes



# Modular

	Surveillance	Food Safety	Inventory Mgmt	Customer Service	Energy Use
Live video	•		•	•	
Cloud video storage	•			•	
POS integration	•		•		
Temp sensors		•		•	•
Soap/Purell dispensers		•	•	•	
Door sensors	•	•			
Motion sensors	•	•			
Panic buttons	•	•		•	
Trash bins		•	•	•	
Inventory (in transit)			•		
Inventory (in store)			•		
Customer counts			•	•	
Customer paths			•	•	
Customer wait times				•	
HVAC integration					•
Air quality sensors					•
Rules & Alerts	•	•	•	•	•
Reporting	•	•	•	•	•
User Roles & Permissions	•	•	•	•	•