

Objective: Our outreach programs interface with government, education (community colleges), and businesses with the goal of ongoing retention to build regional economic growth.

Systems Technology Staffing, LLC (STS)

Started STS, a consulting firm 19 years ago and continue to have success stories. ATIC Board Member for 20+ years.

STS Projects: work with AZ Commerce Authority grant, USDA Rural Business Enterprise grants, Pinal County grants, AZ Dept. of Admin. Grant for Broadband, AZ Dept. of Transportation grant. Rural Mining Impact Analysis report for Resolution Mining. Labor study and economic development strategy.

STS Broadband: Broadband Planning, NTIA & ADOA funding (\$6.2M), for 10 of the 13 rural counties in Arizona. Worked with Grand Canyon Unified School District and AZ Corp. Commission on E-Rate for schools and libraries. Total funding: \$ 80-100M from feds (USAC), \$ 11M from Arizona USF and Governor.

Working with Town of Tusayan on Micro Wave connectivity for residents and businesses.

Created a 501(c)3 – Creative Community Solutions. First 6 months – obtained 2 acres and \$15,000 from Pinal County to refurbish land for an Oracle, AZ community garden. Will continue with economic development including implementation of rural broadband for eastern Pinal County.

Experience:

- ✓ **Multi million dollar projects** -Planning, Engineering, Budgets, Administration, Operations
 - ✓ **Broadband** – regional surveys, planning/engineering, for businesses and residents
 - ✓ **Grants** – jobs, economic development, broadband, community development. Obtained \$ 800K in rural grants
 - ✓ **Work Force** – created 20+ Job Training programs
 - ✓ **Marketing / Branding** – helped small businesses market their products/services
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- Produced more than 20 workshops for small businesses and entrepreneurs
 - Broadband Planning contractor for rural Arizona – 6 years
 - Knowledgeable about grants, federal loans, starting businesses, etc.
 - Developed Tourism Program for a rural region, collaborated with AOT and ASU